



OAISYS Names Gary Kevin Dumbrowsky as National Channels Director and Greg Floyd to North American Sales Director

Expanded Management Team to Capitalize on Shifting Marketplace

TEMPE, Ariz., Jan. 12, 2012 — [OAISYS](#)[®], a leader in business call recording and contact center management solutions with its [Talkument](#)[®] and [Tracer](#) call recording solutions, today announced the creation of a new executive position as well as the promotion of a long-time regional sales manager.

Gary Kevin Dumbrowsky, formerly North American sales director, has been named to the newly-created position of national channels director. This new role will serve the company's goal of expanding and enhancing its business relationships with national channel partners and hosted telephony solutions providers.

Greg Floyd, most recently Northeastern regional sales manager, has been promoted to the position of North American sales director.

"Expanding our management team is a natural evolution of OAISYS' structure to support the fluid telecommunications and IT marketplace and to extend our drive toward delivering hosted services through the channel," said Brian Spencer, president of OAISYS. "This expansion of our executive management team ensures the continued delivery of dedicated, practical programs and resources for our value added reseller channels serving local markets as well as those with a national footprint. We are committed to supporting our channel partners through channel consolidation, which is expected to continue in 2012."

"I personally thank Gary and Greg for each of their four years of service in their most recent roles," Spencer continued. "Along with the rest of our team, they have been instrumental in driving profitable growth and positioning OAISYS as a leader in our target markets. I expect nothing short of excellence from them as they leverage their talent and experience against these new responsibilities."

About Talkument:

Talkument personal voice documentation and collaboration software utilizes patent-pending OAISYS PVD technology to create digital media documents from business telephone calls, making them available to organize, retrieve, play back, annotate and share as needed. It provides company-wide control over risk management, quality assurance, customer retention, dispute resolution and other critical business concerns.

About Tracer:

Tracer is the industry's leading call recording solution for contact centers. Tracer also leverages OAISYS PVD technology paired with advanced contact center management features, including customizable employee performance evaluations, live and auto call monitoring, quality and resource utilization reporting and synchronized desktop video recording capabilities.

About OAISYS:

OAISYS[®] (www.oaisys.com) is a leading developer of call recording and contact center management solutions for a wide range of organizations, from small- to medium-sized businesses to multi-site large enterprises. The OAISYS voice documentation and interaction management solutions help companies within a variety of industries—including healthcare, automotive dealerships, financial services, and the public sector—attract and retain customers by digitally capturing phone-based interactions for simple retrieval, playback and management. Compatible with leading business communications system providers, including Avaya, Mitel, ShoreTel and Toshiba, as well as SIP-based communications services, OAISYS [Tracer](#) and [Talkument](#) applications help companies improve risk management, quality

assurance, customer retention, dispute resolution, regulatory compliance requirements and other critical business concerns. OAISYS is headquartered in Tempe, Ariz. OAISYS Limited is located in Cambridge, England.

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