

Reseller Testimonials

What Our Partners Are Saying



"OAISYS sales and support staff are always happy and willing to provide demos, create proposals and generally brainstorm; they are readily available whenever we need them. We have seasoned people that have worked with OAISYS for many years. OAISYS holds an important place in our business in terms of the applications we can offer, particularly in the Mitel channel. A well-rounded presentation is very important to the customer. We need a good product that is flexible and reliable, and OAISYS definitely fits that need. We also regularly make use of OAISYS online support materials, and their marketing materials are very important to us. The brochures are comprehensive and very helpful in educating prospects."

Ed Lynch, Owner
Blue Violet Networks

"OAISYS provides a tightly integrated solution that is more price competitive than other solutions in the channel. They offer an attractive recording and archiving solution that is priced right for today's cost conscious market. I also find that OAISYS tech support is much more responsive and cognizant of our stringent time constraints; they really bring a sense of urgency. Our OAISYS Regional Sales Manager provides us with all of the OAISYS marketing materials and is great about getting us what we need to win business."

Marc Scarpelli, Sales Manager
Mitel Direct Office-Chicago, IL

"OAISYS helps our business by providing a very practical product and application. They also identify where to look for opportunities, such as in specific vertical markets. When we have a problem, OAISYS tech support always helps us get it solved, and OAISYS training is accommodating and informative both to us and to the end users. The presentations and other marketing materials OAISYS makes available to us helps to clearly explain the product and its practical applications to the end user before they buy. OAISYS is always there when we need them; if we call in and need an answer, we usually get it right then or really quickly thereafter."

Anne Carpenter, Account Executive
Precision West



terrific. We make extensive use of OAISYS training, it allows us to get more familiar with everything and how it works. OAISYS Talkument functionality addresses a need in the marketplace unlike any



To learn more about OAISYS solutions and the benefits of being an Authorized OAISYS Reseller, please contact us at 888.496.9040 or visit www.oaisys.com

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"Working with OAISYS is easy"

"OAISYS is a very cost-effective solution and provides a great point of entry into accounts. Working with OAISYS is easy—we're very demanding and their responsiveness is critical to our success. Their online demos are a huge help to us in winning new business. OAISYS marketing materials and case studies are great; their focus on vertical markets and ROI is something I can always use."

Craig Inman, General Manager
Mitel Direct Office-Deerfield, FL

"OAISYS helps us win opportunities by supplying superior, reliable products that meet the application needs of our customers. OAISYS helps differentiate us from our competitors, who may just be selling dial tone or phone systems. We really look at business from an application perspective, and voice documentation has proven to be something most businesses want as the economy continues to struggle. The ability to track and monitor calls with voice documentation makes it easier for companies to successfully conduct business, and it helps to differentiate us from our competition.

Our techs make tremendous use of OAISYS online support materials. The information is easy to find and it addresses our immediate needs. OAISYS products are simple to program, and when we need additional materials or support, it's always accessible. Once we get the brochures and marketing materials from OAISYS in the hands of prospects, it's easy to review and makes for an easy sale; the product really sells itself."

Aaron Lee, Chief Executive Officer
Maverick Networks

"OAISYS gives us something besides, 'Do you need a new phone system?' to approach customers with. It gives us a foot in the door to help us upgrade to phone system sales. The OAISYS Sales Engineering group is a great help. Whether we need assistance putting a quote together or demonstrating the capabilities of the products to customers, they're terrific. It's a revelation for customers just to think about the idea of voice documentation. It opens doors, where with other products, they've heard it before. It's great."

Jeanien Green, Sr. Sales Engineer
Southeastern Telecom